Private Sector Distribution of ACTs

Huambo Province Pilot Project

DEVOTED TO REDUCING MALARIA DEATHS & SUFFERING IN HUMANITARIAN CRISES
Concept behind the project

Increase accessibility and availability of ACTs in the private sector through global grant to radically reduce the price of ACTS for price less than or equal to monotherapies that the population is accustomed to buy.
Chronology:

- 2006: Introduction Coartem S. Angola through PMI

- 2006-2007: Investigation concludes that little prescription habits have changed (MIS, 2007)

- 2004-2008: The MENTOR in Huambo financed by USAID provides technical support for introducing NMCP > 85% of all public sector

- 60% S. Public uses new Protocol ACT in cases of simple malaria (Mentor, 2008)

- 2008: Little private sector information … BUT we know the low number of ACTs & 40-60% febrile cases are directed Private Sector

- Oct, 2008 – The MENTOR Initiative receives fund from USAID/PMI to support NMCP, PNME and provincial health authorities in the SAP implementation of the pilot project of distribution and effective use of ACT SP
The Pilot Project: Introduction of ACTs in Huambo and Caala municipality

General objective:

- Enable and promote rapid and effective treatment with AL in children <5 years in private pharmacies and re-referral of severe cases
- Developing and Marketing Brand version for distribution with culturally appropriate information
- Discourage the use and sale of monotherapies
- Increase knowledge about malaria in the general population
- Train and improve knowledge of staff pharmacist about symptoms and signs of malaria and severe DD;
Initial Situation Assessment
(Mentor, Nov 2008)

Consumo Mensal Farmácias
N= 12 Farmácias

- Artesunate...
- Quinine
- SP (Fansidar)
- Cloroquina
- Halofantrine...
- Amodiaquine
- AL (Coartem)
- Artremeter

Valor médio consumo mensal

Var Preço Anti-malárpicos Pediátricos
N=12 Farmácias

Preço Min  Preço Médio  Preço Máx

- Artesunate
- Quinine
- Fansidar
- Cloroquina
- Halfan
- Amodiaquine
- Coartem
- Artremeter

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Inquiry-CAPs (Mentor 2009)

Knowledge therapies for Malaria
(N=852 respondents)

% Respondentes

100%
80%
60%
40%
20%
0%

Só anti-Piréticos 10%
Coartem 48%
ACT 2%
Quinina 1%
Cloroquina 16%
Fansidar 1%
Med naturais 1%
Não sabe 19%
Outros 2%
Price paid for anti-malarial medication

CAPs, Mentor 2009

- 7% Gratuito
- 18% < 100 AKW
- 25% 100-500 AKW
- 22% > 500 AKW
- Nao sabe

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Development of Coartem

**Price:**
- 75 Kwanzas ($1USD)
- Competitive
- ≤ Monotherapies
- Established by the NMCP

**Colors**
- Yellow-B6
- Blue - B12
- Similar to S. Public

**LARIA DEATHS**
**HUMANITARIAN CRISES**
Development of Coartem

Messages promoting rational use, brand positioning and increased accessibility

DEVOTED TO REDUCING MALARIA DEATHS & SUFFERING IN HUMANITARIAN CRISIS
Printing

Carried out in Luanda with national agencies

DEVOTED TO REDUCING MALARIA DEATHS & SUFFERING IN HUMANITARIAN CRISSES
Development of Coartem

Packaging

TRATAMENTO COMPLETO DE 3 DIAS PARA A MÁLAGIRA TRATAMENTO COMPLETO DE 3 DIAS PARA A MÁLAGIRA

DEVOTED TO REDUCING MALARIA DEATHS & SUFFERING IN HUMANITARIAN CRISSES
The Release … 17 July 2009

In collaboration with our partners:

- NMCP
- DPS
- AUFAPPOS
- Local Government Partners

It began distributing Coartem
Distribution Kit/Pharmacy

- 40 Blisters B6
- 60 Blisters B12
- 2 t-shirts
- 2 Posters
- 1 Canvas
- 3 Protocols

95 Pharmacies
Town Huambo and Caala
Disclosure ACT Vs Monotherapies

- IEC routine activities
- Video spot
- Radio Advertisements
- Movies 15 mins and Portuguese Umbundo
- Cineforum Malaria
- Dist. Pub Posters

The Mentor Initiative
Devoted to reducing malaria deaths & suffering in humanitarian crises
Monitoring and Evaluation

- Customer Intelligence
- Regular supervision
- Collection of consumption data
- 2 of CAPs for measuring impact on the community
- Surveys in pharmacies for practical assessment
Next Steps? Challenges?

- 2nd phase of the survey and training of staff of the Malaria Pharmacies of Huambo and Caala
- Expand Project? Or keep scale current?
- Expand the coverage of the population covered (B18, B24)?
- Introduce RDT & pre-treatment confirmed diagnosis?
- Involve Angolan distribution chain to increase sustainability?
DEVOTED TO REDUCING MALARIA DEATHS & SUFFERING IN HUMANITARIAN CRISSES