**CURRICULLUM VITAL**

**PERSONAL DETAILS**

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| PERSONAL CONTACT | PERSONAL INFORMATION |
| First name :Mawazo  Middle name :Habibu  Sur name :Amani  City :Dar es Salaam  Mobile :+255 762732643  E-mail :mhabibu810@gmail.com | Date of birth :06th October,1988  Place of birth :Morogoro  Citizenship :Tanzanian  Language :Kiswahili and English  Gender :Male  Marital status :Married |

**EDUCATION HISTORY**

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| YEAR | INSTITUTION | AWARD |
| 2012-2014 | College of business education  Dar es salaam main campus | Ordinary diploma in marketing management. |
| 2009-2011 | Tegeta High School  Dar es salaam | Advanced Certificate of secondary Education |
| 2006-2009 | Mbezi Beach secondary School  Dar es salaam | Certificate of secondary school education. |

**TRAINING ATTENDANCES**

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| YEAR | TRAINERS | TRAINING |
| March - June 2016 | Kilimanjaro Institute of Technology Management | Computer skill about network ( Cisco Network ) |

**WORKING EXPERIENCE**

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| DURATION | ORGANIZATION | DUTIES |
| OCTO,2015 - NOW | Buguruni Anglican Health Centre  Ilala region  Department of Administration  ( Mrketing/Community Liaison Officer ) | To look for new clients from Insurance Companies, Churches, Non-Insurance companies and Communities. To enter date and network configuration. |
| JUNE,2011-OCT,2015 | POWER HUMAN MISSION  Mikocheni B  Mission Department | To meet with community for providing some Aid to the need. To connect society with the mission. |
| JUN,2013-SEP,2013 | KARIAKOO MARKET COOPERATION  Ilala region  Department of Customer Services  Practical Training. | Record the user’s contact information and the details for the request for putting table for their selling. Correcting taxes for the small business retailers who planted their table in the company’s area. Taking number of the cargoes entered in the company. |

**PERSONAL CAPABILITY**

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| KNOWLEDGE/ SKILLS/ COMPETENT | FAMILIARIZE WITH |
| Consumer behavior.  Marketing research.  Electronic marketing.  Entrepreneurship skills.  Research methodology.  Business communication skills.  Business administration.  Financial management skills  Information system management  Marketing communication skills.  Business law and ethics skills.  Sales and marketing management.  Leadership skills.  Problem solving skills.  Report writing skills.  Community relationship building and management.  Self motivated and positive attitude.  Negotiation skills.  Time management skills.  Events management.  Ability to handle multi-tasks.  Strategic marketing skills.  Product decisions skills.  Distribution and Supply chain management skills.  Pricing decisions skills.  Marketing services skills.  Human resources management.  Production and operation management.  Community communication skills | Product development process or new product development and product characteristics such as packing, labeling, design and branding.  Pricing methods and pricing strategies.  Channels of distribution, distribution strategies and distribution channels level.  Connecting network cables, routers, Network switches, etc  Communication tools like advertising, sales promotion, personal selling, direct marketing, public relation and publicity.  Physical evidences such as facility exterior which are surrounding environmental, facility interior which are equipment used to run a business and other tangibles which are employer appearances, business cards or brochures.  Process, means the customer involvement in the production process and service operation problems.  People, the importance of contact personnel, customer relation management and managing uncooperative customers.  Building close relationship to the community of different attitudes and behaviors |

**REFEREES**

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| Choi Byoung Teak  Missionary Director  Tanzania Korea Church  Department of Mission  Phone: | Raphael Barua  Director of  Buguruni Anglican Health Centre  Department of Administration  Phone:+ 255712997962  Email:baruaraphael@gmail.com | Esther John  Accountant  Nuru Workshop  Department of Administration  Phone:+ 255 655498899  E.mail:mwaitango40@gmail.com |